



WIND AND HAIL UPDATE

*South Carolina Wind And Hail
Underwriting Association
P. O. Box 407
Columbia, SC 29202*

March 10, 2005
05-02

2005 WIND AND HAIL UPDATE SEMINARS

More . . . 2005 Wind and Hail Update Seminars! The Department of Insurance has approved the 2005 seminar for three (3) hours of South Carolina Continuing Education Credit.

The seminar will recertify your agency for the July 1, 2005 to June 30, 2007, time period. Certified Agencies will receive a 10% commission rate. Agencies that choose not to certify still have full access to the Association, but will receive a 5% commission rate.

Agencies with 50 or fewer policies need to send at least one licensed person to a seminar. Agencies with more than fifty policies need to send two or more licensed persons to a seminar.

Seminar Topics . . . The seminar will review the last two years, cover wind and hail basics, discuss common questions from producers, and present changes for 2005. Plus, we will have some fun and earn three hours of CE credit.

Next Round . . . Attention Exclusive Allstate Agents . . . Allstate is co-sponsoring a special seminar on March 15, 2005, in Charleston. Please contact your sales manager for details.

Attention South Carolina Farm Bureau Agents . . . The Farm Bureau will co-host seminars on April 22nd for Farm Bureau Agents. Watch for a mailing from Beth Riggins.

Attention North Carolina Agents . . . The Independent Insurance Agents of North Carolina have filed and obtained approval for the seminar. See the attached flyer for the April 27th (Charlotte) and April 28th (Wilmington) seminars.

The IIANC sessions are open to any interested person.

Other Seminars . . . USAA seminars in San Antonio will be held on March 22nd. Liberty Mutual seminar in Orlando on March 30th.

Future Seminars . . . Other seminars for April, May, and June are being planned based on demand. We will be holding sessions in Myrtle Beach, Charleston, Hilton Head, Columbia, and Greenville.

Questions About the Seminars??? . . . Please contact one of our underwriters.

SEE YOU IN CLASS!