



WIND AND HAIL UPDATE

*South Carolina Wind And Hail
Underwriting Association
P. O. Box 407
Columbia, SC 29202*

January 5, 2005
05-01

2005 WIND AND HAIL UPDATE SEMINARS

Announcing the . . . 2005 Wind and Hail Update Seminars! The Department of Insurance has approved the 2005 seminar for three (3) hours of South Carolina Continuing Education Credit.

The seminar will recertify your agency for the July 1, 2005 to June 30, 2007, time period. Certified Agencies will receive a 10% commission rate. Agencies that choose not to certify still have full access to the Association, but will receive a 5% commission rate.

Agencies with 50 or fewer policies need to send at least one licensed person to a seminar. Agencies with more than fifty policies need to send two or more licensed persons to a seminar.

Seminar Topics . . . The seminar will review the last two years, cover wind and hail basics, discuss common questions from producers, and present changes for 2005. Plus, we will have some fun and earn three hours of CE credit.

Round One . . . The Independent Insurance Agents and Brokers of South Carolina will co-sponsor the January seminars. For further information, please contact IIABSC at 803/ 731-9460.

Scheduled seminars are as follows:

Wednesday, January 12 – Columbia **(Afternoon Session now available!)**

Tuesday, January 18 – Hilton Head / Beaufort

Wednesday, January 19 – Charleston

Thursday, January 20 – Myrtle Beach **(Afternoon Session now available!)**

The IIABSC seminars are open to any interested producer. Please register through IIABSC.

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Round Two . . . The Professional Insurance Agents of South Carolina will co-sponsor the February seminars. A flyer outlining the registration process with PIASC is enclosed.

Scheduled seminars are as follows:

Wednesday, February 2 – Columbia
Tuesday, February 8 – Greenville / Spartanburg
Wednesday, February 9 – Florence
Thursday, February 10 – Charleston

The PIASC seminars are open to any interested producer. Please register through PIASC.

PIASC is also offering an afternoon E&O session which has been approved for four hours. Contact PIASC for further details.

Attention Exclusive Allstate Agents . . . Allstate is co-sponsoring a special seminar on March 15, 2005, in Charleston. Please contact your sales manager for details.

Attention South Carolina Farm Bureau Agents . . . The Farm Bureau will co-host seminars on April 21st and 22nd for Farm Bureau Agents. Watch for a mailing from Beth Riggins.

Attention North Carolina Agents . . . The Independent Insurance Agents Of North Carolina has filed the course for three hours of North Carolina Continuing Education Credit. As soon as approval is received, seminars will be announced in Charlotte and Wilmington.

Future Seminars . . . Other seminars for March, April, May, and June are being planned, but do not wait. Sign up today!

Questions About the Seminars??? . . . Please contact one of our underwriters.

SEE YOU IN CLASS!