



## **WIND AND HAIL UPDATE**

*South Carolina Wind And Hail  
Underwriting Association  
P. O. Box 407  
Columbia, SC 29202*

December 10, 2004  
04--07

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### **2005 WIND AND HAIL UPDATE SEMINARS**

***Announcing the . . . 2005 Wind and Hail Update Seminars!*** The Department of Insurance has approved the 2005 seminar for three (3) hours of South Carolina Continuing Education Credit.

The seminar will recertify your agency for the July 1, 2005 to June 30, 2007, time period. Certified Agencies will receive a 10% commission rate. Agencies that choose not to certify still have full access to the Association, but will receive a 5% commission rate.

Agencies with 50 or fewer policies need to send at least one licensed person to a seminar. Agencies with more than fifty policies need to send two or more licensed persons to a seminar.

***Seminar Topics . . .*** The seminar will review the last two years, cover wind and hail basics, discuss common questions from producers, and present changes for 2005. Plus, we will have some fun and earn three hours of CE credit.

***Round One . . .*** The Independent Insurance Agents and Brokers of South Carolina will co-sponsor the January seminars. A flyer outlining the registration process with IIABSC is enclosed.

Scheduled seminars are as follows:

Wednesday, January 12 – Columbia  
Tuesday, January 18 – Hilton Head / Beaufort  
Wednesday, January 19 – Charleston  
Thursday, January 20 – Myrtle Beach

The IIABSC seminars are open to any interested producer. Please register through IIABSC.

*Continued on Back . . .*

**Round Two . . .** The Professional Insurance Agents of South Carolina will co-sponsor the February seminars. A flyer outlining the registration process with PIASC will be mailed to you next week.

Scheduled seminars are as follows:

Wednesday, February 2 – Columbia  
Tuesday, February 8 – Greenville / Spartanburg  
Wednesday, February 9 – Florence  
Thursday, February 10 – Charleston

The PIASC seminars are open to any interested producer. Please register through PIASC.

**Attention Exclusive Allstate Agents . . .** Allstate is co-sponsoring a special seminar on March 15, 2005, in Charleston. Please contact your sales manager for details.

**Attention South Carolina Farm Bureau Agents . . .** The Farm Bureau will co-host seminars on April 21<sup>st</sup> and 22<sup>nd</sup> for Farm Bureau Agents. Watch for a mailing from Beth Riggins.

**Attention North Carolina Agents . . .** The Independent Insurance Agents Of North Carolina has filed the course for three hours of North Carolina Continuing Education Credit. As soon as approval is received, seminars will be announced in Charlotte and Wilmington.

**Future Seminars . . .** Other seminars for March, April, May, and June are being planned, but do not wait. Sign up today!

**Questions About the Seminars???** . . . Please contact one of our underwriters.

**SEE YOU IN CLASS!**